1888 March 19th

Directors' Meeting

19th March 1888 at 4 P.M. at 7 Water Street Yokohama

Present: Mr.Dodds (Chair), Mr.Grosser, Mr.Talbot, and Mr.Abbott

The minutes of last meeting were read & signed.

> Construction

The Chairman stated that since last meeting the remaining details of the work at the Brewery had been taken in hand by the Contractor and would be finished very shortly.

Mr. Diack's letter in regard to flooring of Stables and other matters was read. The Chairman also stated that the yeast had proved satisfactory and there had been two brews last week and another this day, 19th inst.

Water Supply

In regard to the water supply, it was stated that the pond is still nearly up to the highest point yet reached notwithstanding the water taken out. The Chairman also explained that a plan suggested by Mr. Abbott for leading the discharge water from the machinery back to the pond had been carried out successfully and the water had been by this means returned to the pond to the extent of about two thirds of the quantity taken out.

Some of the springs in the pond had evidently not yet been reached, but all fear of shortness of condensing water was now set aside.

> Financial Position

It was stated that the Financial position was practically unchanged. Messrs. C. Rohde & Coy's accounts (Mark a/c to $31^{\rm st}$ Decr. and local a/c to $16^{\rm th}$

March) were shown, and it was arranged that the former should be analysed and special meeting called to consider the matter.

Resignation of Townley and Till from the Auditors

The Chairman read letters of resignation from Messrs. Townley and Till, the Company's Auditors.

The list of Shareholders was examined in order to select suitable successors, but very few were found available. Ultimately it was arranged to ask Mr. Fraser to act with Mr. Till, who although resigning had expressed his willingness to audit to 31st December last, or, failing Mr. Fraser, to ask Mr. Harris.

Letter from Lumley & Co.

A letter was read from the representative in Yokohama of Messrs. Lumley & Co, London, and it was arranged that the secretary should see him and get prices discounts No. of various brewing requisites, which in any case would be useful for reference.

Coal Supply

The subject of the Coal supply was taken up, and after some conversation Mr. Talbot promised to try and arrange with the Nippon Yusen Kaisha or Mr. Iwasaki about getting a supply of about 500 Tons a year in quantities of 50 Tons at a time.

All Machinery Completed

The Chairman reported that the Engine, Refrigerator, and all machinery were now complete, and it was decided the Fitter should now be relieved from duty although retained on pay until his departure from Yokohama, and that Mr. Watt the Engineer should be placed in charge of the machinery, the fitter

in the meantime exercising a general supervision.

In regard to supplies of various kinds for the Brewery, the Chairman suggested that it would be necessary for all orders for local supplies to come through the office, which was agreed to,- this rule to apply also to all outside work and in fact every item of expense. The question of supplies from Europe would be considered along with Messrs. C. Rohde & Coy's account.

It had been suggested by several of the Directors that a Tiffin should be given to Shareholders and other friends who would be likely to take an interest in the Company's affairs and help the business along as an official opening of the Brewery. This matter was now discussed and it was the opinion of the meeting that a small sum would be well expended in this way. Wednesday 4th April, was decided upon as the most suitable day, the Invitations to be sent out a week earlier.

> Tiffin for Shareholders

It was also arranged that the representatives of the Press should be shown over the premises a day previous to the Tiffin. A list of names, not Shareholders, was drawn up, subject to alteration.

Selling Prices of Beer, etc

The Selling Prices of Beer were then discussed. It appeared to be the general opinion that would be fair prices:-

Quarts unpacked \$2.00 per Doz.

Pints Do 1.25 - "-

Cases of Same \$8.00 and \$10.00 respectively with allowance for Bottles returned to be fixed subsequently.

The above prices would be for retail business: for wholesale business

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Discounts to be afterwards fixed would be allowed. Mr. Talbot also suggested that for beer in draught 50 Cents per Gallon would be a reasonable Charge.

Discussion followed, and estimates made as to cost of bottles, corks, labels, bottling &c.- also cases and expenses of delivery.

The secretary was instructed to make enquiries at Messrs. Fraser & Farley's Box-making Factory and elsewhere as to prices of cases.

He was also instructed to enquire about Straw Envelopes.

The Business not being finished, the Chairman suggested an adjournment to Wednesday, $21^{\rm st}$ inst, which was agreed to.

The meeting adjourned at 6.30 p.m.

James Dodds

Chairman

J. Donaldson

Secretary