

1888 May 1st

Directors' Meeting

1st May 1888 4.30 P.M. at 7 Water Street Yokohama

Present: Mr.Dodds (Chair), Mr.Grosser, Mr.Glover, Mr.Abbott, Mr.Baehr, and
Mr.Talbot

Minutes of last meeting were read and signed.

The Chairman stated that since last meeting the Company's accounts to 31st December last been audited and certified to by the Auditors.

➤ Supply of Coal

He also reported that arrangements had been made with Messrs. Jardine Matheson & Co. for a supply of coal in quantities of about 50 Tons at a time at \$5.50 per ton delivered at the Brewery, which was considered to be a reasonable price. The Engineer had reported the quality to be very suitable for the Company's purposes.

➤ Works at Brewery Completed and Fitter Left Yokohama for Home

It was also reported that all the work at Brewery had now been completed, but that the Contractor had not yet rendered his final bill. The Fitter had been sent home by the steamer leaving Yokohama on 4th April, and as arranged at last meeting had been presented with a small gratuity for which he expressed his thanks through Mr. Baehr.

➤ Agencies / Caldbeck & McGregor in Shanghai / H. Isono for Tokyo and other places in Japan except Yokohama and Nagasaki

The question of Agencies for the sale of beer was then discussed, and Mr. Talbot having stated that an application would be received in a few days from

Messrs. Caldbeck & McGregor for the Agency in Shanghai, it was determined on receipt of the same to accept their offer, and the secretary was instructed to write to them to that effect as soon as their letter should come to hand.

Mr. Talbot reported that he had had an interview with Mr. Isono in regard to the Agencies in Japan, and that that gentleman was prepared to take over the sole agency for Tokio and all other places in Japan including Kobe with the exception of Yokohama and Nagasaki. He would push the sale of the beer in the various places, making arrangements for its delivery and being responsible for all payments. It was the opinion of the meeting that Mr. Isono was the best and most reliable man for this purpose, and that, with deposit by him of proper security, it would be highly advantageous for the Company to enter into a contract with him on the above basis. Mr. Talbot promised to prepare Draft of a suitable Contract to be submitted to the next meeting.

It was understood that in the event of an arrangement being made, Mr. Isono would distribute Circulars as well as bills and posters throughout the country.

➤ Selling of Waste Grains

The Chairman reported that arrangements had been made with Mr. J. Winstanley to buy all waste grains at the rate of \$4. Per ton until it would be seen whether better terms could be made elsewhere.

➤ Selling Prices of Beer

The selling prices of beer as decided at last meeting were definitely fixed, and it was reported that about a thousand Circulars had been distributed amongst the public inviting orders.

➤ Packaging

Further enquiries would be made in regard to obtaining a supply of

Capsules, and it was expected that all arrangements for bottling, including labour, Capsules, wire &c. would be ready some time previous to the advertised date for the delivery of the beer.

➤ Dr. Van der Hayden's Medical Attendance on the Staff

A bill from Dr. Van der Heyden for one quarter's medical attendance on the Company's staff was submitted and gave rise to some discussion as to the Company's responsibility in that respect. It was ultimately decided that, in forwarding a Cheque for the amount of the bill, the secretary should inform Dr. Van der Heyden that in view of the present financial position of the Company, the Directors do not feel entitled at present to incur the expense of permanent medical attendance.

➤ Date of General Meeting and Weekly Directors Meeting

The question of holding the Third Ordinary General Meeting of the Company was taken into consideration and it was decided to fix upon a date clear by at least two days of all foreign mail days and such as to allow of seven days' notice being given in a Hong Kong Newspaper, and the secretary was instructed accordingly.

It was also suggested that as the Company is now on the point of selling beer, and the business therefore increasing, the Directors should for the future have a regular weekly meeting. This was agreed to, and Monday was fixed upon as the most suitable day: in the event of that being mail day, to be postponed to the following day. The hour was fixed at 4.30 p.m.

Messrs. Dodds, Glover, and Baehr at this point retired from the meeting, having engagements elsewhere, and the remaining three Directors continued the business.

➤ Rohde & Coy's Account

Messrs. C. Rohde & Coy's account was again taken up and it was suggested by Mr. Talbot and agreed to that the secretary be instructed to reply to their letter of 16th ultimo asking for a revised account showing all Returns, Rebates, Discounts &c., if any, and enclosing a cheque for \$10,000 on account of the balance which may be found due on revision of account.

It was also suggested that in the event of their refusing to reduce the Charge for Commission the question should be referred in a friendly way, without documents, to an arbitrator or be arranged by some other means to be decided later. The Charge for Interest on further examination was considered fair and satisfactory.

The meeting adjourned at 6.30 p.m.

J. Donaldson

Secretary

James Dodds

Chairman