

1888 June 11<sup>th</sup>

Directors' Meeting

11<sup>th</sup> June 1888 5.30 P.M. at 7 Water Street Yokohama

Present: Mr.Dodds (Chair), Mr.Grosser, Mr.Baehr, Mr.Abbott

Minutes of last meeting were read and signed.

➤ Labels

Labels

Mr. Baehr mentioned, in regard to the suggested alteration in the design of labels, that in sending forward the last order, the manufacturers had been asked to send samples and proposals for an improved design.

➤ Bottles

Bottles

The Chairman brought forward the question of the advisability of continuing to have the Company's name on future supplies of bottles, and remarked that they might find that this opens the way to fraud on the part of the Japanese. The matter was discussed, and appeared to be the general opinion of the meeting that for the present no change should be made, as labels and capsules are sufficient protection, more especially as the Company advertises that they will not guarantee the beer as genuine unless purchased either from the Company direct or from its authorized agents.

It was stated that the Company's Agent in Tokio had found great difficulty in getting empty bottles back from purchasers owing principally to the high price paid at present for empties, and that out of the considerable quantity of beer already supplied to him he had only been able to return a trifling quantity,

although he had been authorised to pay as much as 5 cts per bottle for them. In view of this, it would be necessary to keep a large stock from Europe. In regard to the last order for bottles (sent on 4<sup>th</sup> inst), it was arranged, at the suggestion of Mr. Heckert, to increase the proportion of Pints to one half of the whole order.

It was also arranged to ask Mr. Heckert to give an estimate of the quantity of bottles probably required for the beer as it ripens.

➤ Duplicate machine for bottling, corking and capsuling

Duplicate Machines

It was decided on the suggestion of Mr. Abbott to order Duplicate Bottling, Corking, and Capsuling Machines, as in the event of those now in use breaking down, that part of the work would come to a stop.

➤ Collector

Collector

The Chairman stated that, as arranged at last meeting, the accounts for May had been given for Collection to Mr. Woodruff, who made a charge of 3%, but that steps had been taken to get a Chinaman for about \$30 per month who would work at the Brewery and at the end of the month collect accounts, which was considered a satisfactory arrangement.

➤ Brewer's House

Brewer's House

Mr. Abbott stated that by next meeting he would procure plans &c from a Contractor for a suitable house at a small cost.

➤ Unallotted Shares

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The issue of the 82 Shares still unallotted was considered, and it was decided that they should be offered to shareholders in proportion to the number of shares held by them, at the price of 25% Premium, and that any remaining ones should then be offered to the public.

As Mr. Talbot was not present and the Shanghai Mail would leave on the following morning, it was decided to wait till next meeting to finally arrange the matter and draw up a Circular.

➤ Brewer's Salary

Brewer's Salary

The Directors then had a private interview with Mr. Heckert, at which it was agreed to increase his salary and make the same as follows:-

1 <sup>st</sup> Year	\$150 per month
2 <sup>nd</sup> “	175 - “ -
3 <sup>rd</sup> “	200 - “ -

in addition to allowances as per agreement.

The meeting adjourned at 6.30 p.m.

J. Donaldson

James Dodds

Secy

Chairman