

1889 July 19th

Directors' Meeting

19th July 1889 3.30 P.M. at 7 Water Street Yokohama

Present: Mr.Dodds (in Chair), Mr.Baehr

Messrs. Dodds and Baehr being the only Directors whose services are at present available in Yokohama, the others being absent from Japan or incapacitated by sickness, it was arranged that this should be considered an informal meeting but that the business done should be entered in the Minute Book in the usual way.

➤ Carl Rohde & Coy's account

Messrs Carl Rohde & Coy's a/c

In accordance with the arrangement previously made with the Bank that it should be sole creditor of the Company and the understood wish of Messrs. Carl Rohde & Co that the balance of account due to them should be paid, it was determined to forward them a cheque for the amount viz \$12789.89, made up as follows:-

Mark a/c

Balance 30 th June 1889	M.37219.42 @20.47 per £1.		
	£1818.4.10		
Interest @7% to 19 July	<u>6.12.6</u>		
	£1824.17.4 @3/0 3/4		\$11917.50

Dollar a/c

Balance 30 th June 1889	\$869.22		
Interest @7% to 19 July	<u>3.17</u>	<u>872.39</u>	

\$12789.89

➤ New Pump for Brewery from the Firm in Chemnitz

New Pump for Brewery

A letter was read from Mr. Barrie (who had been consulted on the subject) suggesting that the Company should purchase one of the well known “worthington” pumps for the better pumping of the brewing water. It being a necessity to get a pump, it was arranged to order one from the firm in Chemnitz which had supplied and erected all the machinery as they would then be unable in future to attribute any failure in the machinery to a pump which they had not supplied; a copy of Mr. Barrie’s letter and suggestion to be forwarded to them at the same time.

➤ Supply of Chlorocalcium

Supply of Chlorocalcium

This item of supplies from Europe was mentioned as one which, being bulky and apt to melt, it would be advisable to order in small quantities at regular intervals; the Brewer to supply the Secretary with particulars of quantity required per annum &c, &c.

➤ Appointment of Mr. Shibusawa as Director

Appointment of Mr. Shibusawa Director

In terms of Rule No. 85 of the Articles of Association, Mr. Shibusawa Yeiichi had been communicated with asking him to join the Board of Directors. His letter in reply was now read in which he accepted the position with the understanding that his attendance at meetings should not be required except in the event of important business. This was agreed to and the Secretary was instructed to write to him informing him of the same.

➤ Report from Brewer (E. Von der Heyde) on Coy's Beer

Report from Brewer on Coy's Beer

A letter was read from Mr. E. Von der Heyde acknowledging receipt of a case of beer which had been sent to him to Bremen, and reporting that the beer had been received in excellent condition and had given complete satisfaction to connoisseurs who had tried it.

➤ Shanghai Agency (Caldbeck Macgregor & Co.): Proposal of a Cost Price should be equally divided

Shanghai Agency

Mr. Dodds read some extracts from a letter received from Mr. Talbot, now in Shanghai, stating that he had had an interview with Mr. Caldbeck of the firm of Messrs. Caldbeck Macgregor & Co, who have been acting as the Company's Agents there. Mr. Caldbeck gave some reasons for the small business hitherto done, but proposed take steps to put it on a better footing. He also made a proposition to the effect that instead of receiving ten per cent commission on the sales of beer, which is the present arrangement, a cost price should be stated and all profits on that price should be equally divided between the Company and his firm, making the business in fact a joint account. The Directors saw to objection to this arrangement, and it was decided to authorize Mr. Talbot to come to such an understanding with the firm and to take whatever other steps he may consider desirable for the development of the business.

➤ Alteration of Isono's Contract with the Coy's

Mr.Isono's Contract

In having been proposed to make an alteration in Clause 14 of the Coy's

Contract with Mr. Isono for the sale of beer, extending from six months to one year the period of notice required to be given on either side for terminating the same, a letter was now read from Mr. Isono agreeing to the proposed alteration; and it was decided to carry out the suggestion, the Directors considering that it would be a further security for the business being properly conducted.

➤ Extension of Cellarage

Extension of Cellarage

The present cellarage accommodation having been found insufficient, it was proposed some time ago to extend it to at least double its present area. With this object, Mr. Diack had been asked to prepare plans and specifications with an estimate of the probable cost. These had been before the Directors for some time and were now submitted to the meeting. Previous to Mr. Talbot's departure from Yokohama he had given his adherence to the proposal for one cellar, marked in the plan "B", and the Directors present also agreeing to the same proposal, it was decided to adopt it and to send to Europe full particulars, so that, when it is decided to commence, the necessary materials may be supplied without delay; Mr. Diack and Mr. Heckert to consult together in the meantime as to the time most advisable to commence operation.

Estimated Cost of Plan B

Architect's Estimate		\$6000.-
Casks Required –38-	\$3230.-	
Less Spare on hand	<u>1245.-</u>	<u>1985</u>
		<u>\$7985.-</u>

The meeting adjourned at 5.30 p.m.

J. Donaldson

Secy

James Dodds

Chairman