<u>1890 July 1st</u>

<u>Directors Meeting held at No. 7 Water Street</u> <u>Thursday July 1st 1890 at 3.30 P.M.</u>

<u>Present</u>: Mr.Kirkwood (Chair), Messrs. E.Blanc, T.B.Glover, Carl Rohde & Mr.Heckert Brewer

After reading the minutes of the last meeting the Secretary explained what he had done about disct to Hotels and Ship purveyors.

Agents' Discounts

<u>Agents Discounts</u> It was considered advisable that all the company's agents be placed as near as possible on the same footing, and the Secretary was instructed to write to Messrs. Carlowitz & Co & Messrs. Caldbeck Macgregor agreeing to the allowance made to dealers only stipulating that in no case are they to sell for less than our Yokohama prices.

Addition to Bottling Room

Addition to Bottling Room The Secretary explained that after the contract had been settled for the new room, Mr. Heckert had proposed to build two small rooms in the building which would make the building 4 feet longer than at first decided and an extra cost of about \$90. the Secretary had agreed to this pending the Directors' approval. Approved.

Interim Dividend of 5% for the half year ended June 30th

<u>Interium Dividend</u> It was decided to issue an interim dividend of 5% for the half year ended June 30th the same as last year, as our total sales for the first half of the present year exceed the sales of the same period of last year.

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New Pasteurising Apparatus

<u>New Pasteurising apparatus</u> The present means of pasteurising are of a temporary kind, and as a suitable apparatus for this purpose, would be beneficial as explained by Mr. Heckert, it was decided to order a new one.

➢ Kobe Agency

Kobe Agency Mr. Glover thought that we ought to have a European agent at Kobe to push the sale of "Kirin" –appointed by Isono- but named by the Company.

➤ <u>The Quality of Coal</u>

In speaking about the smoke from the Brewery Chimney and the quality of coal used, it was suggested to write into Jardine Matheson & Co and ask them at what price they would supply us with Takashima Small Coal for a term of Six or twelve months.

Transfer of Shares

The transfer of the following shares was sanctioned.

Montague Kirkwood	10	shares	
A.B. Walford	15	do	
J.E. de Becker	5	do	
The meeting closed at 4	l.40 p.m.		
Wilson Walker			Monta

Secretary

Montague Kirkwood

Chairman