1890 September 22nd

Directors Meeting held at the Brewery

Monday Septr. 22nd 1890 at 2.30.

Present: Mr.Kirkwood (Chair), Messrs. T.B.Glover, E.Blanc and Carl Rohde

The minutes of the last meeting were read by the Sec. and passed.

German malt produced the best beer

<u>Malt</u> The Brewer produced beer brewed from Scotch Malt and also Beer brewed from German Malt and it was tasted by the Directors and they were of the unanimous opinion that German Malt produced the best beer –as per samples offered.

Bottle Contract

Bottle Contract The Secretary read a letter from Mr. Kashiwamura saying that he could not undertake to make bottles for us at the rate offered viz; \$4 per 100 Quarts and \$2.90 per 100 Pints- but said he could make them for \$4.10 per 100 Quarts and \$3 per 100 Pints- these prices were considered high and the Secretary was instructed to say so to Mr. Kashiwamura and offer him \$4 per 100 Qts and \$3 per 100 Pints- and taking the present rate of exchange into consideration, they thought this a very liberal offer for us to make.

Isono's Letter about Traveller to appoint Agents, Cost of Show Cards and about Beer Cases

<u>Isono's letter</u> A letter from Mr. Isono was read- wherein he explained that it was his intention to send out a traveller and also said that he required about 200 large signboards costing \$1.55 each and about 500 smaller ones

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costing 75cts each and asked the company to bear half the cost, to this Directors agreed- but instructed the Secretary to write to Mr. Isono and explain to him, that by paying half the cost- we would always consider- that the Company held a half interest in the Signboards, and request Mr. Isono to furnish the company with a list of places where the said signboards were to be found.

He (Isono) also asked that he be supplied with beer cases at the nominal charge of 20 cts each feeling confident that the increased sale of beer in the country would do far more than compensate us for the loss on the Cases. After some discussion, the Secretary was instructed to supply cases to Isono at the nominal charge of 20 cts each for Six Months and to write to Mr. Isono and tell him of this decision, also to say that continuance of these prices would depend very much on the number of empty cases returned by him to the Brewery but in any case that the company would give him sufficient notice before returning to their old price of 50 Cents.

Isono's Another Letter about His Expenses at the Exhibition

Another letter from Isono was read containing an account of money spent by his at the Exhibition. The Secretary was requested to have this letter and account copied and to furnish each Director with a copy who would further consider the matter at their next regular meeting.

Cheaper London Corks Ordered

<u>Corks</u> Samples of Corks from the old and new consignments from Hamburg and also Samples of Corks from London, were asked for, for comparison but it was found that all the Corks from the old consignment as well as those from London had been used- only some half a doz'n of the London

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corks being found- these however appeared sufficiently good and much cheaper than the German Corks- that the Directors Authorized the Secretary to order 250000 Corks from London at their price of 1/4 per gross less 5% F.O.B. London.

Number of Directors

<u>Directors</u> Mr. Kirkwood gave notice that he would propose to raise the number of Directors to seven at the next meeting and he would propose Mr. Otto Reimers and Mr. C.J. Strome for Directors. Mr. Rohde promised to ask Mr. Reimers & the Sec; to ask Mr. Strome if they would serve on the Board if elected.

It was resolved to have the next meeting at the Company's office No 7 Water Street on Friday Septr. 26th 1890 at 2.30 p.m.

The meeting closed at about 5 o'clock.

Wilson Walker

Montague Kirkwood

Chairman

Secretary