1891 January 23rd

<u>Directors Meeting held at No.7 Water Street Yokohama</u> on Friday January 23rd 1891

<u>Present</u>: Messrs. Carl Rohde (Chair), C.J. Strome. E. Blanc and T.B. Glover

The minutes of last meeting were read & signed by the Chairman.

Mr. Dares Resignation

Mr. Dares Resignation A letter was read from Mr. Dare resigning his seat at the Board. The meeting regretted losing the cooperation of Mr. Dare but as the General Meeting was now so near, it was resolved not to elect a Successor before the meeting.

➤ <u>Heckert's Contract</u>

Brewers Contract The meeting did not consider that there was any need to come to a definite decision about this today, but were in favor of continuing the Bonus principle of pay- without any minimum sum being guaranteed as at present, and Mr. Rohde was requested to see Mr. Heckert, and tell him that such was the opinion of the Board, and the fixed Salary to be from \$275 to \$300 including fire & allowance.

Mr. Dare's Claim on His New Shares

Mr. Dares Claim A letter was read from Mr. Dare wherein he claimed Interest on his New Shares bought as from the 1st of July instead of the 29th September the date of purchase, after some discussion it was resolved to pay Mr. Dare the difference but to write to him that the Directors had come to this decision because there had evidently been some misapprehension on his part, and not that they felt that he had any legal claim against the Company.

Shanghai Beer

Shanghai Beer The Secretary was instructed to write to Messrs. Caldbeck Macgregor & Co. and ask them if they could dispose of the Beer at a reduced price to go into the interior, or in such channel of consumption as would not prejudice our Label in the Shanghai Market and to drew fresh supplies, but in such quantities as would meet demands without accumulating a large stock.

Fire Insurance

Fire Insurance Mr. Rohde read a clause from a Policy issued in Germany, that covers any loss arising to the Beer in the cellars, from any interruption in the working of the Refrigerating Machinery caused by Fire or lighting in consequence of which the Beer is exposed to deterioration. The Secretary was instructed to see if any of our local offices would accept such a risk- and also to ascertain if profits can be insured.

Letter from Von der Heyde, Explaining the Advantages of German Malt over Scotch and English Malt.

Malt A letter from Mr. Von der Heyde addressed to Messrs. Carl Rohde & Co. explaining the advantages of German Malt over Scotch and English Malt for the Brewing of so called German Beer and also recommending the Directors to be guided by Mr. Heckert in the purchase of all Brewing Material was read by Mr. Rohde. No comments were made.

Letter from Lowder to Apply Secretary.

Mr.Lowder A letter from Mr. Lowder was read by the Secretary wherein Mr. Lowder offered his Service as Secretary to this company to keep the Share Ledger, Numerical Register of shares and to see that the provisions of the

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Hong Kong Ordinance, be properly observed, for \$50 per month.

The offer to be declined with thanks.

➤ List of Kobe Customers

List of Kobe Customers This list was handed in just before the meeting, and upon examination, the Board was of Kobe than the sale of "kirin" was greater in Kobe than they had been led to expect. The Secretary was instructed to write to Mr. Isono and ask him to furnish us with a similar list as soon as possible after the last of each month.

Man for Custom House

Man for Custom House Before coming to any conclusion about this, the Secretary was instructed to enquire about boat hire.

Proposal of a Notice of All Future Directors Meetings to be Forwarded to Kirkwood.

<u>Proposed</u> by Mr. Strome seconded by Mr. Blanc and unanimously carried that a notice of all future Directors Meeting be forwarded to Mr. Kirkwood, who although no longer a Director, had always taken such a lively interest in all matters pertaining to the Brewery that Directors would always be glad to see him at their meetings. The Secretary was instructed accordingly.

The meeting rose about 6 p.m.

Wilson Walker Carl Rohde

Secretary Chairman