

1892 August 10<sup>th</sup>

Directors Meeting held on Wednesday

10<sup>th</sup> August 1892 at 3.30 P.M.

Present: Messrs. J. Dodds (Chairman), T. B. Glover, D. Fraser & H. Baehr

The minutes of the last meeting were read and confirmed.

➤ New O. B. C. Overdraft

A letter from Mr. Bremner Attorney for the Liquidator New O. B. C. asking for the payment of the Companys Overdraft together with the Interest thereon up to date of payment was read and discussed.

Mr. Dodds reported that he had asked both the Chartered Bank of India Australia and China, and the Hong Kong and Shanghai Bank to take up our account- but the Managers explained that they ha been instructed to confine their loans to “Liquid Accounts” and not make any loans of large amounts of a permanent Character.

The Chartered Bank however were willing to advance the money as a temporary loan, pending our being able to make other Financial Arrangements, so that the Directors need have no immediate anxiety about their debt to the New O. B. C. Mr. Dodds also reported that he had seen the Manager of the Bank of China, Japan & Straits Ld. Who said that all his money was already out and therefore he could not entertain Mr. Dodds proposal. Mr. Fraser reported that a local broker had told him that he would guarantee for a small commission to float a 7% Debenture Loan for the Company if necessary. Mr. Glover said that he thought there would be no difficulty to get the Yokohama Specie Bank (Shokin Ginko) to take over our account, and advance sufficient money to pay off our dept to New O. B. C.

about \$35,000. After some discussion it was Resolved to authorize me. Glover to see the Manager of the above named Bank- and the Secretary was instructed to give Mr. Glover all the information the might be found necessary for the Satisfaction of the Bank.

➤ Inferior Bottles of Shinagawa Glass Works

Bottles The Secretary explained that during the last few days there had been many serious Complaints from our Agents Mr. Isono about the presence of glass in our beer- this had caused both the Brewer and Secretary considerable anxiety for some days as they could not account for it. Ultimately however it was found that certain air bubbles in the Bottles burst during the process of Pasteurizing and the film of glass forming the said Bubble all into the beer. Both the Brewer and the Bottle maker had known for some time that we had been receiving bad bottles and suffering an enormous loss from broken bottles and consequent loss of beer, and immediately the glass was found in the Beer, Mr. Kashiwamura was requested to send men forthwith to the Brewery to pick over the bottles in stock and set aside all of a doubtful Character, this was done and every filled bottle of beer was examined before leaving the Brewery and bottles found to contain glass were set aside. When Mr. Kashiwamura (the Bottle maker) some for payment the Secretary represented to him the very serious such inferior bottled to the Brewery and also instructed Mr. Heckert the very least we should expect was for him (Mr. Kashiwamura) to replace all the bottles his own men had condemned and also to send us 20000 each of good Quarts & Pints to replace in part our great loss. Mr. Kashiwamura agreed Mr. Heckert to replace all condemned bottle with good ones, and to supply the Brewery with 20000 Quarts and 15000 Pints god

bottles- After due consideration the Secretary thought it would be policy on his part to accept these terms and he accepted accordingly.

Two days later Mr. Kashiwamura came to the Secretary together with another man who he represented as a large shareholder in the Glass works, and without in any way trying to evade their responsibility proposed that instead of supplying the whole amount of 20000 Quarts and 15000 Pints that they at once replace the condemned bottles at the Brewery & pay 4410-10000 Quarts and that the remaining 10000 Quarts and 15000 Pints be returned to the Brewery by they (Glass Works) accepting 30 sen per 100 bottles less price for future deliveries until the whole amount of \$860 (the equivalent of 10,000 Quarts & 15,000 Pints) be repaid this offer the Secretary could not entertain, but promised to lay it before the Board. The Secretary reported that he had subsequently heard that the Glassworks were in great financial difficulties. After some discussion it was Resolved that the Secretary's offer of Settlement was a very liberal one to the Glassworks, and he (the Secretary) was instructed to write to Mr. Kashiwamura that we would adhere to the arrangement.

The Secretary was also instructed to write to Mr. Isono and say that the Board was very sorry indeed to hear of his instructed to leave no stone unturned to reduce these Complaints to a minimum- at the same time to tell Mr. Isono that it would be against the interests of all concerned to raise any suspicion in the minds of the Companys Customers, as an occasional bottle would surely be found with glass in it- as in fact in was found in every class of bottle, but that it was not at all dangerous and therefore deprecated too much talk being made about it.

➤ New Storage Casks

New Storage Casks The Secretary said that he had an Indent from the Brewer for 35 New Storage Casks, these were needed to take advantage of our increased Cellarage but as the account involved was probably between \$3000 & \$4000 he had kept the Indent over for the Directors approval. Resolved to order the Casks per first opportunity.

➤ Mr. Gibbs Bonus

Mr. Gibbs Bonus The Secretary reported that Mr. Gibbs had asked him if he was going to get this & after some discussion it was resolved to give Mr. Gibbs \$100 the same as last year.

➤ Chicago Exhibition; Kirin not to Take Any Part in It

Chicago Exhibition The question of whether we should send our beer to the Chicago Exhibition or not, had been before the Board for some time, but owing to Mr. Glovers absence it had been allowed to stand over. After some discussion it was unanimously Resolved that owing to the distance from Japan “Kirin” would have a very poor chance against Beer made in America and as the expense would exceed possible benefit, it was Resolved not to take any part in the Chicago Exhibition.

➤ Empty Bottles in need, Shinagawa Glass Works Closing

Empty Bottles The Secretary explained that in the event of the Shinagawa Glassworks closing, we should be short of Bottles- but that he had been told by Mr. Isono that there were a great many empty bottles in Tokyo and neighborhood that would come in if a little higher price were paid for them. Resolved that the Secretary be empowered to make the best arrangement possible to get back bottles from a distance.

➤ Supply of Bottles

Supplies Mr. Dodds said that he did not consider it quite safe to depend entirely on Japan for bottle, and it was Resolved that Messrs. Mr. Dodds & Baehr be appointed a Committee to Confer with the Secretary and telegraph to Europe for Bottle if found necessary.

➤ Coal

Coal The term of arrangement with the Hokkaido Baitan Gumi for the supply of Soraichi Coal was about expired, and Secretary said that he had been offered Itoda at \$3.75 per ton. Mr. Glover said that the Mitsubishi Co. would supply excellent Coal to the Brewery at \$3.90 per ton and Mr. Dodds thought that the Hokkaido Baitan Gumi would perhaps supply it at even a lower price. Resolved that if we can get Soraichi Coal at or about \$3.80 per ton to settle with them.

Wilson Walker  
Secretary

James Dodds  
Chairman