

1893 March 13th

An Adjourned Meeting of Directors was held

at No.7 Water Street Yokohama on Monday 13th March 1893

Present: Messrs. J. Dodds (Chairman), H. Baehr, D. Fraser, & W. Gordon,

Mr. M. Kirkwood was also present by invitation.

The Minutes of the last meeting were read and confirmed.

Mr. Heckert was present at the Meeting by request and his reply to a letter addressed to him by the Chairman was read. Each paragraph was commented on and discussed and finally it was impressed on Mr. Heckert that more System & Supervision, and greater economy were necessary to the well being of the Brewery in these times of close competition.

➤ Bottle Supply from Tokyo

Bottle Supply Mr. Heckert said that he had received a sample of bottles from Tokyo. that he had filled 1000 Bottles, and would Pasteurize them tomorrow when he would send down a full report upon them.

➤ Premium on Debentures

Premium on Debentures Resolved that the premium received on the Debentures applied for, be carried to the Credit of Reserve Fund.

➤ Isono's Advertising Expenses 1892

Isonos Advertising express 1892 This matter was again discussed, and it was resolved to pay Isono \$1000 in full of this Company's share of same, this the Board considered being very liberal treatment.

➤ Price of Cases

Price of Cases The Board did not consider that they had sufficient information on this subject and it was decided that Mr. Isono be requested to

write in and say just exactly what he desired.

➤ Letter from Schwabe, Auditor

Auditors Letter A letter from Mr. Schwabe was read resigning his Auditorship, and the Secretary was instructed to write in reply expressing the regret of the Directors, and they hope that he would as a matter of accommodation continue his Audit till the close of the financial year 31st March 1893.

➤ Advertising

Advertising The Secretary was handed the draft of a letter to be written to Mr. Isono together with a Sample Advertisement to be sent to him.

➤ Secretary's Resignation

*Secretary The Secretary was asked to withdraw whilst consideration of the applications for the Post took place. When he was recalled he was informed the Directors choice had fallen on Mr. James Stewart. As Mr. Stewarts services would not be available for 6 or 7 weeks, and the present Secretary wished to be relieved as soon as possible, Mr. Dodds was authorized to make the best arrangement he could to carry on the duties of the office in the meantime.

➤ New Store Room

New Store Room The consideration of this was postponed until next Meeting and proceedings for the day terminates at 6 p. m.

Wilson Walker

James Dodds

Secretary

Chairman

➤ Remuneration of Secretary

*Remuneration of Secretary This was discussed and it was agreed that on the appointment of a new Secretary this should be on the basis of \$100 per month guaranteed and a Commission of 4% on all Foreign Sales up to \$35,000.- 6% on all sales over \$35,000 and up to \$45,000 and 8% on all sales over \$45,000- this showing on the average on the last 3 years about \$230 per month.