

## 1893 September 6<sup>th</sup>

### Directors' Meeting held at the Brewery offices

No.123 Bluff Yokohama at 3.30 p.m. on Wednesday, 6<sup>th</sup> September, 1893

Present: Messrs. J. Dodds (Chairman), H. Baehr, T. B. Glover, W. Gordon, and  
(by invitation) M. Kirkwood.

The Minutes of the previous Meeting of 3<sup>rd</sup> July were read and confirmed.

#### ➤ Finance

Finance Mr. Dodds reported that all the Debentures which it had been decided to sell at present, viz 400, representing \$40,000, were now placed; and that the Debit Balance at the Bank of \$10,000 was just covered by the remaining 100 Debentures deposited as Secretary there.

#### ➤ Prizes

Prizes Mr. Dodds stated that the Kirin Cup for presentation to the Cricket Club was being designed; and Mr. Baehr said he would attend to that to be offered to the Club Germania- the understanding being that it should be in the shape of a permanent trophy, to cost about \$100.

#### ➤ Paper label over Mouth of Bottle

Paper Label over mouth of Bottle The Secretary reported that in concert with the Brewer, experiments in the direction of a better mucilage for bottle labels had been made. A manufacture made "Glory" had been found very satisfactory and a supply had been ordered from Europe.

#### ➤ Price of Beer

Price of Beer The Chairman related Mr. Isono's protest against the increase in prices from 1<sup>st</sup> September which had been resolved upon, and the action taken by the Directors thereupon of postponing the date. He also read

estimates prepared by the Secretary of the cost of producing Beer at the current low rate of Exchange and these were discussed in detail. The opinion was expressed by all the Directors that an increase in price was absolutely necessary, the estimates showing that at present figures the Company could do little more than pay expenses. Mr. Glover said he thought an increase of 40 sen per case in two installments would be proper. Mr. Gordon thought the same increase as decided on before should be made. Mr. Glover said he had been told by Mr. Isono, that day, that he believed it would be better to delay increasing the price in Osaka at anyrate until after the Asahi Company raised their figures. Mr. Dodds and Mr. Baehr considered that the Asahi Company would at once follow our lead and that we should not lose anything in this connection. Reference was made to Mr. Isono's delay in giving his opinions. After considerable discussion the Chairman formally moved that an increase be made of 5 cents per gallon on bottled Beer and 10 cents per gallon on Beer in Cask, to take effect from the 1<sup>st</sup> October next, and this was unanimously agreed to. Mr. Isono was to inform his Customers in whatever manner he pleased and the direct Customers of the Company to be informed by post card.

➤ Engine for Duplicate Ice Machine and Ammonia Condenser

Engine for Duplicate Ice Machine and Ammonia Condenser

The Chairman stated that the Chief Brewer and the Engineer reported that in their opinion the time had come when the question of obtaining these articles of machinery should be considered. The matter was referred to the Secretary to obtain from the Brewer and Engineer a precise statement of what was required, together with an estimate of cost.

➤ Contractors Account (Diack) for New Offices and Godown

Contractors account (Mr. Diack) for new offices and Godown, amounting to \$2837.00 was read and passed for payment.

➤ Strong room & Kitchen & Store Room; Plans and Estimate of Cost

Strong Room, Kitchen Store Room

Plans and Estimate of Cost, viz. \$157.50 were submitted and Expenditure was authorized.

➤ Trouble with Heckert and Gibbs

A letter from Mr. Heckert was submitted by the Chairman and a translation was read Mr. Baehr. The letter detailed grievances which Mr. Heckert considered he had, in the direction of withdrawal of authority from him, and particularly of offensive conduct towards him on the part of Mr. Gibbs. The Directors expressed themselves as having no desire whatever to weaken Mr. Heckerts power in the Brewer they being perfectly satisfied with his performance of his duties. Resolved that Messrs. Dodds and Baehr should interview Mr. Heckert on the subject and that Mr. Dodds as Chairman of the Company should write to him; and also that Mr. Dodds should call Mr. Gibbs to his office and speak to him regarding his alleged misconduct towards Mr. Heckert.

➤ Malt Supplies from Hamburg through Rohde

Malt Supplies Mr. Baehr proposed that, for the purposes of economy, the Company's Hamburg Agent, Mr. C. Rohde should be empowered to buy malt on the open market at his discretion without being restricted to one particular maltsters, but for various reasons – particularly the desire of the Brewer not to change – it was decided to allow present arrangement in this respect to

continue. Mr. Rohde was, however, to be authorized to buy at times when he thought most advantageous considering the state of the Markets without being tied down to each separate indent.

➤ Assistant Brewer

Assistant Brewer Resolved after some discussion to instruct Mr. Heckert to arrange for the engagement of a new Brewer in Germany to take the place of Mr. Enders on the expiry of his agreement in August next.

The meeting then adjourned at 6 p.m.

James Dodds

Chairman