1893 November 1st

<u>Directors Meeting held at the Brewery Office</u>

No.123 Bluff Yokohama at 3:30 p.m. on Wednesday 1st November 1893

<u>Present:</u> Messrs. J. Dodds (Chairman), T. B. Glover, W. Gordon, and (by invitation) M. Kirkwood.

The Minutes of the previous meeting of 20th September were read and approved.

> Title Deeds

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The Chairman reported that these had been duly registered and were now in order.

Advertising Expenses

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A verbal application made by Mr. Isono to the Secretary for part payment on account of expenses incurred under the advertising scheme to date was submitted, but it was determined that in the absence of written accounts the matter could not be considered.

Supply of Kirin at Kobe, Osaka, Kyoto

A letter from Mr. Kirkwood and a memorandum by Mr. Heckert relating their experiences in connection with the supply of Kirin Beer at Kobe, Osaka, Kiyoto &c, &c, were read. Resolved that the Secretary should interview Mr. Isono regarding the various points and endeavour to have the defects remedied.

Old Beer Reports from various quarters having shown that a good deal of old Beer was being offered to the public in different parts of the Country

and the reputation of the Company suffering thereby, it was resolved to request Mr. Isono to arrange to obtain and return to the Brewery all beer which was too old to be reliable- the Brewery to give fresh Beer in exchange for all the old returned. It was expected that Mr. Isono would bear the freight on all the Beer returned whilst the Company would pay that on the new Beer.

Special Labels and Bottles for Export Trade

Special Labels and Bottles for Export Grade A suggestion made by Messrs. Caldbeck Macgregor & Co., Shanghai, that apollinaris water bottle, would be more popular in their market than the Company's own Bottles was considered and questions as to the Beer capacity, size of mouth and ability to stand the pasteurizing process, of the apollinaris Bottles, were referred to. Resolved to have these tested practically and reported on. The Secretary reported that special Labels without Japanese ideographs were now on the way from Europe and would be brought into use as soon as received.

Foreign Sub-Agent at Kobe

<u>Kobe</u> A general impression prevailing that this town, so far as foreigners are concerned, was not being properly worked, the Secretary was instructed to see whether some arrangement for a foreign sub-agent of Mr.Isono to receive direct stocks from the Brewery could be made.

Fence between Brewery and Adjoining Compound

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The building operations in the lot next the Brewery- belonging to Mr. Kearnan- having necessitated some alteration in the fence between the two Compounds, the Directors visited the ground, and after inspection instructed the Secretary to try to arrange with Mr. Kearnan for the joint building of a

brick wall.

Engineer Watt and Clerk Severim's Salaries

Applications for Increase of Salary from Engineer Watt and Clerk Severim were read. It was resolved to comply with Mr. Watts application to the extent of \$15.00 per month from 1st November on the understanding that this was to enable him to lease and occupy on completion the house next the Brewery, now being renovated. As regards Mr. Severim the Directors regretted they could not see their way to make any advance at present.

The meeting then closed at 5:30 p.m.

James Dodds

Chairman