

1898 May 9<sup>th</sup>

Minutes of Directors' Meeting

held at the Brewery Offices at 4 p.m. on Monday 9<sup>th</sup> May 1898

Present: Messrs James Dodds (Chairman), J.D. Hutchison, W.R. Bennett,  
O. Haynemann and (by invitation) M. Kirkwood

The Minutes of the previous meeting of 2<sup>nd</sup> May were read and confirmed.

➤ Special Advertisement Expenses Incurred by Meidiya

Special Advertisement Expenses incurred by Meidiya The Chairman reported that he had enquired of the former Chairman, Mr. Gordon and was informed by that gentleman that he had authorised the expenditure. It was thereupon resolved to pay the amounts.

➤ Mr. Yonei's (Meidiya) Guarantees and Guarantors

Mr. Yonei's (Meidiya) guarantees and Guarantors The Chairman read two letters he had written to Mr. Yonei on these subjects, which were approved and to which answers were awaited.

➤ Returned Empty Bottles in Tokyo

Returned Empty Bottles in Tokyo In connection with the closing of Meidiya retail store in Tokyo the question arose as to whether Meidiya had the right to take this step and the Secretary was instructed to look up the arrangement and report.

➤ Meidiya Estimates of Expenditure on Advertising

Meidiya Estimates of Expenditure on Advertising for the year 1898/9. These, amounting to \$6,000 being brought forward, the Secretary was desired to report as to the precise arrangements existing with Meidiya for payment of part of the expense by that firm.

➤ Beer Cases

Beer Cases It being reported that Meidiya in order to obtain a stronger and better case than that at present supplied might be willing to pay a higher price than now charged the question was referred to the Secretary to discuss with Mr. Yonei and at the same time to ascertain what arrangement for the supply of an improved case could be made.

➤ Freight on Beer to Tokyo Osaka and Kobe

Freight on Beer to Tokyo Osaka and Kobe The continued increase of the item in the accounts being taken notice of the Secretary was desired to show how much of such increase was due to larger sales of Beer and how much to higher rates of freight being charged by the Shipping Company.

➤ Size of Bottles

Size of Bottles A suggestion was brought forward that in Japan generally the present reputed quart and pint bottles of the Company were respectively considered too large and too small, and that a bottle midway in size between these two or, say, of the size of an Imperial pint would be more satisfactory-. Mr. Heckert, who was invited to the meeting in connection with the subject, was requested to consider it and to report his opinion as to what was practicable.

➤ Formosa Agency

The Secretary detailed the existing arrangements with Messrs Apcar and Dinshaw and stated these could be terminated at any time. It was then suggested that the Agency be entrusted to Meidiya and the Secretary was desired to consult with Mr. Yonei, bearing special attention to the point of payment of freight.

➤ Accounts for Year Ended 31<sup>st</sup> March

Accounts for Year ended 31<sup>st</sup> March Time being pressing for these the Secretary estimated that he could have them ready by Thursday next, whereupon it was resolved to hold a Directors' Meeting on 16<sup>th</sup> instant to consider them, the Report to General Meeting, &c.

➤ Reference to the Flavour of the Beer

Reference to the flavour of the Beer having been made an opinion was expressed that it was generally considered by customers as being pleasant and palatable.

➤ Office Assistant

Office Assistant In view of the likelihood of increased work it was considered desirable to get extra assistance in the office as Book-Keeper in place of Mr. Lay whose services should then be dispensed with. Mr. Bennett undertook to enquire whether Mr. Crane would be obtainable.

➤ Mr. Heckert's Salary

Mr. Heckert's Salary A verbal suggestion for an increase was mentioned by the Chairman but the general feeling was that Mr. Heckert might well be satisfied with his present bonus.

The Chairman having remarked that although not very much had been settled a good many questions had been discussed which would doubtless bear fruit in the near future, the Meeting closed at 5.45 p.m.

James Dodds

Chairman