

1898 June 17th

Minutes of Directors' Meeting held at the Brewery Offices at 3.30 p.m.
on Friday the 17th June 1898

Present: Messrs J. Dodds Chairman, J.D. Hutchison, W.R. Bennett,

F.S. James, H. Baehr, and (by invitation) M. Kirkwood

The Minutes of the last meeting of 31st May were read and confirmed.

➤ Extensions Sub-Committee

Extensions Sub-Committee Mr. Dodds reported that on Mr. Baehr's acceptance of Director-ship a sub-committee consisting of Messrs Hutchison and Baehr together with himself (Mr. Dodds) for reference to when necessary had been arranged by circular to confer with the Architect and Chief Brewer and to prepare estimates for the Extension and that such estimates would be submitted today.

➤ Meidiya Guarantees

Meidiya Guarantees These, which had been executed since the date of the last meeting were read, together with a covering letter from Mr. Yonei and received with satisfaction.

➤ Meidiya New Form of Contract

Meidiya New Form of Contract A draft of this which had been in the hands of each Director for some days was brought forward and after several additions and alterations had been discussed and adopted it was resolved to forward a copy to Mr. Yonei; and a sub-committee consisting of Messrs Dodds and Glover, with assistance kindly promised by Mr. Kirkwood was appointed to meet Mr. Yonei at an early convenient date for the purpose of arranging for signature. On the suggestion of Mr. Bennett it was resolved that Meidiya's

execution should be legally attested.

➤ Packing Cases and Price of Beer

Packing Cases and Price of Beer Tenders for an improved quality of Packing Case for beer to meet wishes which had been strongly urged by Meidiya were examined, and that from the present manufacturer (Sato) offering to supply at 49 Sen each cases of which samples had been approved by Meidiya and the Brewery Staff was accepted. For the purpose of discouraging the practice of repacking of beer, by dealers, in inferior cases and so lowering the reputation of the Brewery it was resolved to issue the improved cases with packing included at the uniform price of 30 sen each and to recoup the Company for the consequent loss by raising the price of beer by 5 sen per gallon all round thus making the prices as follows, viz:-

per case of 4 Dozen Quarts	\$9.90
" " of 8 " Pints	11.90
" dozen quarts	2.40
" " pints	1.45
In cask per gallon	0.90

the Secretary to arrange with Meidiya accordingly.

➤ Form of Certificate for Shares in New Capital

Form of Certificate for Shares in New Capital A draft prepared by the Secretary was submitted while approved generally, the Secretary was instructed to refer the whole subject to the Companys legal adviser and to act on his advice. In connection with this the Chairman stated that at his desire the Secretary had informed enquirers that interest on installments would be calculated and allowed only from the date on which such installments were

due in terms of the Special Resolutions. This was approved.

➤ Agents for the Sale of Beer Abroad

Agents for the Sale of Beer abroad The Secretary related the present system of dealing with export business and reported that at the moment the Agents in Shanghai alone were indebted to the Company to the extent of about \$22,000.- He suggested a new method of working viz:- to ship on the Agents own risk and account and after allowing the liberal discount of 12 1/2% on the ruling prices, to draw through a bank for the amount of each invoice at whatever usance might be arranged. After consideration this was approved and the Secretary was directed to proceed accordingly.

➤ Brewery Extension

Brewery Extension The sub-committee reported that with the aid of the Architect and Chief Brewer they had gone fully into estimates and they now calculated the total sum at yen 281,500 which included Buildings Machinery Plant and Electric Lighting but not Engineers House. The Board approving these estimates the Sub-Committee was authorised to request the Architect to prepare plans to be sent to the Germania Company and to invite tenders for the buildings. In view of previous negotiations with the manufacturers in Germany which had been on the basis of deferred payments by the Company whereas now ready money would be available Mr. Baehr was requested to communicate with Mr. Rohde in Hamburg with the object of securing the best possible terms under the improved conditions.

➤ Relations between the Chief Brewer and His Assistant and Engineer

Relations between the Chief Brewer and his assistant and Engineer The Chairman said it appeared that much of the excess expenditure of the last

half-year had arisen through want of supervision due to friction among these officers. He read a letter from Mr. Heckert in reply to what had been written him on 21st May together with memoranda by himself and the Secretary, which had been circulated. Mr. Heckerts letter was considered most unsatisfactory as affording no explanations whatever on the points referred to. A private letter from Mr. Heckert was also read but the Chairman said he had so far taken no steps in the matter either officially or privately. A sub-committee consisting of Messrs Dodds and Baehr was appointed to interview Mr. Heckert and go into the whole subject.

➤ Figures for Tabular Statement of the Company's Sales

Figures for Tabular Statement of the Company's Sales Correspondence with Mr. W. Gordon on this subject and his request to be furnished with the figures, were referred to and it was resolved to comply provided Mr. Gordon gave his assurance that the figures were to be considered as confidential and not to be made known by him to others.

At 5.45 p.m. the meeting adjourned till 4 p.m. on Monday 20th June 1898.

James Dodds

Chairman