

1901 February 5th

Minutes of Directors Meeting held at the Brewery Office at 3 p.m.

on Tuesday 5th February 1901

Present: Messrs J. Dodds (Chairman), T.B. Glover, F.S. James, J.D. Hutchison,
O. Haynemann, C.B. Bernard.

The Minutes of the previous meetings of the 10th and 25th January were read and confirmed.

➤ Breweries' Association

Breweries' Association The Chairman reported that the Secretary had attended three meetings in Tokyo and that the Committee representing the association were at work endeavouring to avert or at any rate modify the threatened tax on beer.

➤ The Financial Statement

The Financial Statement was read, as was also the Chief Brewer's Report for January.

➤ Agreement with Mr. James. Managing Director

Agreement with Mr. James Managing Director The Chairman said that the resolution adopted at the previous meeting should have been that the term of contract was to date from 1st April 1901-the Directors making provision for proper remuneration to Mr. James up to that date. This alteration was agreed to, and it was resolved to write Mr. James accordingly.

➤ Meidiya Special Discounts

Meidiya Special Discounts Mr. James said he had interviewed Mr. Yonei several times on this subject and he read a lengthy note of the result of the same from which it appeared that Mr. Yonei was very unwilling to accept any

change in the present method of calculating the Extra Discount but that he seemed disposed to consent to an increase of 2sen per gallon on the price of beer to him, all round. After discussion it was resolved that Mr.Glover should undertake to bring pressure to bear on Mr. Yonei with a view of getting him to accede to Mr. James' proposed method of calculating the discount (which would mean a difference in the Company's favour of some yen 9,000 per annum) as well as to the increase of 2 sen per gallon in the price of beer above mentioned. It was decided to wait the result of Mr. Glover's negotiations before taking any further steps in the matter.

➤ Advertising Expenses for 1901

Advertising Expenses for 1901 Mr. James said he thought Meidiya would be willing to agree to an expenditure of yen 30,000 for the year – half to be paid by Meidiya and half by the company.

➤ Cost of production of beer

Cost of Production of Beer Mr. Kayser having attended at this point the Chairman said that hitherto the invariable principle of the Company had been to use only the very best obtainable Malt and Hops, and asked Mr. Kayser whether the same rule had been followed while he was connected with the Yebisu Brewery.

Mr. Kayser replied in the affirmative and added that with a business consisting mainly of bottled beer it was necessary to use the best materials, more especially when a large proportion of rice was employed in the brew. He considered that it would be dangerous to lower the quality of the Malt and Hops. Questioned regarding the date at which beer might be considered mature and ready for delivery Mr. Kayser said that for draught beer 6 weeks

was enough; for bottled beer to be pasteurized and go into immediate consumption 2 months, and for beer for export or for uncertain consumption 3 months.

➤ Defective Boiler Feed Pipe

Defective Boiler Feed Pipe This matter, which had been mentioned in the Reports of the Chief Brewer and the Engineer, was referred to, when it was stated that the pipe, fitted by the Germania Company's expert with material supplied by that firm, had already worn out, the original metal having been thoroughly bad. It was resolved to prepare a report and account of the cost of renewal and forward the same to the Germania Company through Messrs. Carl Rohde & Co

The meeting then closed at 5.15 p.m.

James Dodds

Chairman