

## 1901 December 18<sup>th</sup>

### Minutes of Directors' Meeting held at the Brewery Offices at 3.30 p.m. on Wednesday 18<sup>th</sup> December 1901

Present: Messrs James Dodds (Chairman), T.B. Glover, J.D. Hutchison

O. Haynemann, C.B. Bernard, and F.S. James (Managing Director)

The Minutes of the previous Meeting of 1<sup>st</sup> November were read and confirmed.

➤ The Financial Statement

The Financial Statement prepared for the meeting was read.

➤ The Chief Brewer's and the Engineer's Reports

The Reports of the Chief Brewer and Engineer, for November, were read.

In connection with a remark in the former regarding inefficiency of the electric light in the cellars the Managing Director stated that, finding that candles had been employed when casks were being cleaned he had given orders that this must be discontinued, and he was arranging for special electric lamps instead.

➤ Leaky Brine Pipes

Leaky Brine Pipes The Chief Brewer specially reported that a pipe in Cellar No. 5 had burst on the night of 10/11 October and that a large quantity of Salt Water had leaked on the storage casks. He had tested the beer in the casks affected (11 in all containing 6620 gallons) at the time and believed it then to have sustained no damage but when bottling off in November he found that there was a salt water taste and had considered it judicious to allow the affected beer to run away. The Managing Director reported that several of the pipes had become so worn that it was dangerous to use them longer and they had been gradually replaced by new pipes.

➤ Brewery Chimney

Brewery Chimney The Managing Director reported this had been thoroughly repaired the cracked bricks having all been taken out and replaced. The chimney was found to be in perfect line but as a precaution and to prevent further cracks it had been braced with iron bands.

➤ Engineer Thomson Repaired Chimney

Engineer Thomson The Managing Director reported in connection with the chimney repairs and the renewal of the cellar brine pipes that the whole of the work had been executed under the superintendence of Mr. Thomson without outside aid, and great credit was due to him for the workmanlike manner in which the repairs had been carried through. Discussion then followed as to whether it would be desirable to encourage Mr. Thomson by voting him a *douceur* but after consideration it was resolved, instead of this, to increase his salary from yen 200 to yen 250 per month – to date from 1<sup>st</sup> January 1902.

➤ Advertising Expenses

Advertising Expenses The Managing Director read a memorandum on this subject stating that both in letters and in the course of various meetings Midiya insisted that nothing less than yen 40,000 should be expended during the year 1902 – the Companys proportion of which being one-half, viz: - yen 20,000. The amount voted as the Companys share at the beginning of 1901 was yen 15,000 and that time Meidiya was given to understand that each year the sum allotted would gradually be reduced. Meidiya's argument for an increased amount for 1902 was that there were various reasons why the competition of rival breweries would be greater than ever and it was therefore

advisable that Kirin should be pushed to the utmost. In the discussion which followed the opinion was generally expressed that the principle of steadily reducing the annual amount voted should be maintained although it might possibly be desirable to make a special allowance to meet the exceptional circumstances of the year 1902 which should however by no means be taken as a precedent – consideration was given to the apportioning of the amount voted, between advertising and special allowance and it was decided that the Managing Director should consult with Meidiya and report any strong argument adduced against the Directors idea of voting yen 12,500 for advertising and yen 7,500 for special allowance.

➤ Advertisements in European Newspapers

Advertisements in European Newspapers The Managing Director called attention to the amount (about 1,100 yen) annually expended in this direction and questioned whether it should be discontinued or curtailed. After some consideration it was resolved not to make any material change.

➤ Meidiya Orders for Beer

Meidiya Orders for Beer The chairman referred to the fact that Meidiyas expectation as to the extent of business during the current month had not been realized. He attributed the falling off a good deal to the general tightness of money in the country, but perhaps also something was due to the present regrettable illness of Meidiya Yokohama Manager Mr. Miyaji.

➤ Chief Brewer Kayser

Chief Brewer Kayser The Managing Director read a memorandum calling attention to the perfunctory manner in which Mr. Kayser performed his duties, quoting instances; and remarking that he considered Mr.

Eichelberg as more suitable for the position of Chief Brewer. The Chairman said he would not suggest any action in the matter at present but he asked the other Directors to bear the circumstances in mind especially in view of the expected return from Osaka of a considerable quantity of beer reported to be bad.

The meeting then closed at 6 p.m.

James Dodds

Chairman