

1902 May 5<sup>th</sup>

Minutes of a Meeting of Directors held at the Brewery Offices at 3.30 p.m.  
on Monday, 5<sup>th</sup> May 1902

Present: Messrs Jas. Dodds (Chairman), J.D. Hutchison, O. Haynemann,  
C.B Bernard

The Minutes of previous Meeting held 14<sup>th</sup> April were read & confirmed.

➤ The Financial Statement

The Financial statement prepared for the Meeting was read. Surprise being expressed at the largeness of the H. & S. Bank Debit balance, the secretary explained the payments that had caused it. The Chairman stated it was his intention to arrange with the Bank in regard to the increased overdraft that would be necessitated by the suggested Final Dividend for the past year.

➤ Reports for April of the Chief Brewer & Engineer

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These were read, and in reference to a remark by the Chief Brewer as to the non-arrival of an Air Pressure Pump that was ordered many months ago and the want of which was causing inconvenience, it was explained that the makers had been urged to hasten delivery & had replied that the delay had been caused by a strike.

It was decided that the chief Brewer's recommendation to have a fire-proof ceiling put to the Engine Room should not be gone into until the return of the Managing Director from his China trip.

➤ Continued Falling Off in Meidiya's sales

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The Chairman read a memorandum by the Secretary in which the latter stated that he had had an interview on this subject with Mr. Miyaji, Meidiya's Yokohama Manager. Mr. Miyaji said that the continued falling off in their Sales was to be put down principally to the general business depression, but other reasons were: the faulty Beer that had been delivered, the rivalry of the Sapporo company in certain districts, the unsuitable weather we have had this year, and the fact that the Yebisu and the Asahi Companies are still putting on the market at extremely low prices their bad beers of last year. However, if there be a hot summer, he still thinks Meidiya's Sales will total ¥1,000,000 for the year, which was the opinion expressed by Mr. Yonei in December.

➤ Kirin beer in Railway Dining Cars

Kirin Beer in Railway Dining Cars Mr. Hutchison having heard that Kirin Beer is not obtainable in the Dining Cars of the Tokaido Line, the Secretary was ordered to inquire into the matter.

➤ Chairman's Remarks for General Meeting

Chairman's remarks for General Meeting These were read over and agreed to.

➤ Division of Directors Fees

Division of Directors Fees The Division proposed by the Managing Director before his departure was confirmed.

➤ Analyses of Faulty Beer

Analyses of Faulty Beer Mr. Haynemann read an extract of private letter he had received from Mr. Rohde in which the latter said that he did not think the analysts could definitely fix the blame for the bad beer sent out

lately, from the single case of such beer that we were sending him. He suggested that every one or two months one or two dozen of the beer we were delivering should be sent to Germany to see whether & how it changes from time to time.

➤ Bad Beer Returned.

Bad Beer Returned The secretary was requested to draw up a report showing the quantity of faulty Beer returned &/or allowed for in each financial year from as far back as possible, and in future to present monthly statement of such returns.

The Meeting closed at 4.25 p.m.

James Dodds

Chairman