1903 March 24th

<u>Minutes of Meeting of Directors, held at the Brewery at 3.30 p.m.</u> <u>on Tuesday 24th March 1903</u>

<u>Present</u>: Jas Dodds, Chairman, O. Haynemann, C.B. Bernard, F.S. James, Managing Director

The Minutes of the Meeting of 2^{nd} February were read and confirmed.

Financial Statement

The Financial Statement prepared for the Meeting was read.

- <u>Reports of the Chief Brewer and Engineer for February</u>
 The Reports for February of the Chief Brewer & Engineer were read.
- Managing Director's Report / New Arrangement with Meidiya / Trouble between Meidiya and the Dealers & Restaurant keepers etc

The Managing Directors Report was read.

This contained an account of the new arrangement with Meidiya – the trouble between Meidiya and the Dealers & Restaurant keepers – Beer Hall at Osaka Exhibition – Export Trade – Cleaning Pond – and Foreign Newspaper advertisements.

In discussing the various heads of the Report the Chairman said it was unfortunate that Meidiya and the dealers &c, should have fallen out, but as Mr. Miyaji seemed to think the differences would be settled in a few days, nothing could be done at present but to wait developments.

Foreign Newspaper Advertisements withdrawn

Foreign Newspaper Advertisements

The Managing Director explained that most of the subscriptions ran out on the 31^{st} inst, and it was a question whether they should be renewed. He

JBM19030324

said that Mr. Glover (who was unable to attend the meeting) had expressed a strong opinion that the advertisements should be continued. The Chairman was in favor of stopping them altogether, as he did not think they helped to sell any more beer and he considered that the money was wasted. He thought, that as trade prospects were not very brilliant, the Company would be justified in saving everything possible.

It was finally, unanimously decided, to withdraw all the advertisements from the Foreign Newspaper in Japan

The meeting closed at 4.45 p.m.

James Dodds

Chairman